

From Out-of-Network to Outstanding Savings

SITUATION:

A group came to Specialty Care Management (SCM) with an open lung cancer case. The patient was being treated regularly via an IV chemotherapy treatment at a hospital that was out of network, driving costs up for both the group and the patient.

SCM SOLUTION:

After collaborating with the provider and family, SCM was able to transition the individual to an equally effective oral chemotherapy treatment. SCM arranged for the treatment to be administered at the patient's home at the optimal time to increase the drug's efficacy, successfully limiting hospital stays and ensuring that the patient utilized in-network providers when necessary.

CLIENT RESULTS:

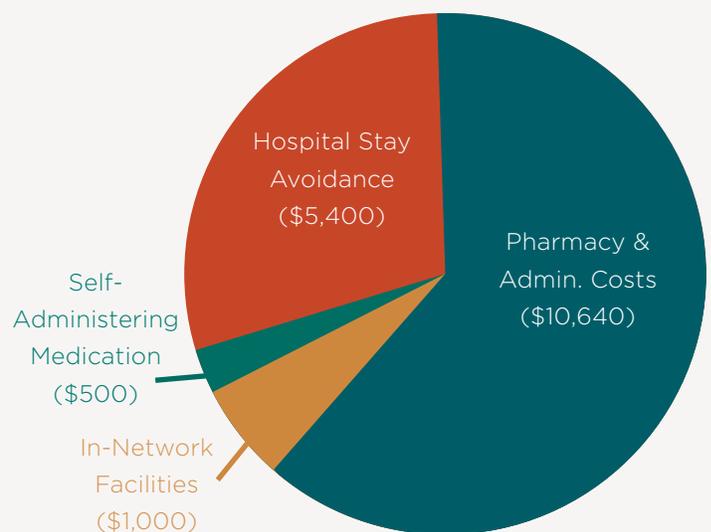
With SCM facilitating the change to oral chemo, the group was able to avoid extraneous pharmacy and administration charges, yielding **savings for these costs alone of \$10,640—or \$532 per day.**

Additionally, SCM created savings in multiple areas through various strategic initiatives:

- Direction to in-network facilities for appointments and treatments - **\$1,000**
- Self-administration of medication - **\$500**
- Avoidance of hospitalization due to oral chemotherapy treatment - **\$5,400**

Overall, SCM enabled the group to experience significant savings of **32% off billed charges—totaling \$17,540**—while the patient benefited from increased quality of life.

SCM Savings Breakdown



Total Savings = \$17,540

About Specialty CM:

We've designed a new way to manage high-cost claims—one that brings costs back under control and delivers a complete risk solution. Plus, with double the savings compared to typical network discounts, we deliver maximized savings every time.

Exclusive Program Features:

- **No Set-Up Fee or Cost Until Utilization** so you don't pay until you have a claim
- **Flat Case Rate** that protects you from inflation while saving you more off provider billed charges
- **Medical Expense Protection** safeguards you from extraneous medical expenses or legal fees
- **Renal Claims Defense** provides access to legal counsel and support for provider appeals while accepting fiduciary risk to eliminate exposure
- **100% Success Rate** on challenges and appeals